



COLLABORATE | INNOVATE | ELEVATE

A large, solid blue five-pointed star is centered behind the event title. It has five small white starburst graphics at its points and intersections.

# 25<sup>TH</sup> ANNIVERSARY GRAND GALA-XY LUNCHEON

**September 20<sup>th</sup>, 2024**

The Plaza Hotel, NY



## Board of Directors

**Sandra Eberhard**

*President & CEO*  
WBEC Metro NY and  
Greater DMV

**Mary McEvoy**

*Chair*  
PepsiCo

**Avis Yates Rivers**

*Vice Chair*  
Technology Concepts  
Group International

**Charlene Vickers**

*Chair-Elect*  
Johnson & Johnson

**Jennifer Collins**

*Vice Chair Greater DMV*  
JDC Events

**Lynne Marie Finn**

*Vice Chair Metro NY*  
Broadleaf Results Inc.

**Diana Domenech**

Accelerate Consulting Experts

**Wendy Wellener**

Dominion Resources

**Ann Ramakumaran**

Ampcus Inc.

**Mariama O. Davis**

EY

**Charles Spearman**

Guggenheim Partners

**Jeanine Pedoto**

Prudential

**Wendy Shen**

FLOMO/Nygala Corp

**Kimberly Ayers**

AARP

**Reuben Essandoh**

Capital One

**Nancy Geenen**

Flexibility LLC

**Jon Suber**

Mass Mutual

**Cheryl Hofmeister**

Organon

**Michelle Buonfiglio**

JPMorgan Chase & Co.

## Staff

**Sandra Eberhard**

*President & CEO*

**Leandra Joseph**

*Chief Operating Officer*

**Caroline Carrai**

*Director, Corporate Partnerships*

**Patrick Gaeta**

*Sr. Operations Manager*

**Chavelle-Marie Skrastins**

*Certification Manager, Metro NY*

**Ana Ramos**

*Program Manager, Metro NY*

**Kyra Berkheiser**

*Certification Analyst, Metro NY*

**Karen Migliaccio**

*Certification Coordinator,  
Metro NY*

**Khalilah Muhammad**

*Certification Coordinator,  
Metro NY*

**Sharon Gutierrez**

*Certification Coordinator,  
Metro NY*

**Melissa Horne**

*Bookkeeper*

# Thank You to Our 25th Anniversary Sponsors



## SERIOUS STARS



## POLARIS STARS



## SHINING STARS



# Thank You to Our Celebration Sponsors

---

PRINTING SPONSOR



---

CENTERPIECE SPONSOR



---

FLORAL SPONSOR



---

NETWORKING SPONSOR



---

WBE SPONSOR



---

AV SPONSOR



---

NFT BAND SPONSOR



---

COMMEMORATIVE GIFT SPONSOR



---

WBE SPONSOR



---

GRAPHIC DESIGN & ANIMATION  
SPONSOR



---

25TH ANNIVERSARY LOGO  
SPONSOR



# Thank You to Our Premier Sponsors

---

## PLATINUM



---

## DIAMOND



---

## PRESTIGE



# Program **Agenda**

10:00am	<b>Registration + Showcase</b>
11:00am	<b>Ballroom Open</b>
11:25am	<b>Welcoming Remarks</b>  <b>Cathleen Trigg-Jones</b> <i>Founder &amp; CEO, iWoman TV</i>
11:30am	<b>Lunch is Served</b>
12:00pm	<b>CEO Remarks</b>  <b>Sandra Eberhard</b> <i>President and CEO, WBEC Metro NY and Greater DMV</i>
12:10pm	<b>Network Panel: Inclusive Innovation – Paving the Way for Diverse Suppliers</b>  <b>Sandra Eberhard</b> <i>President and CEO, WBEC Metro NY and Greater DMV</i>  <b>Lynn Boccio</b> <i>Founder &amp; President, The Lynnk</i>  <b>Tasha Youngblood Brown</b> <i>US-East Higher Education Manager, EY</i>  <b>Jason Allen</b> <i>Head of Catalyst Funds   Impact Investing</i>
12:35pm	<b>Keynote: Fireside Chat</b>  <b>Avis Yates-Rivers</b> <i>Vice Chair, Board WBEC Metro NY and Greater DMV Founder &amp; CEO, Technology Concepts Group International (TCGi)</i>  <b>Fawn Weaver</b> <i>CEO &amp; Founder, Grant Sidney, Inc. &amp; Uncle Nearest, Inc.</i>



# Program **Agenda** *(cont'd)*

1:05pm	<b>Network Friends Remarks</b>  <b>Mary McEvoy</b> <i>Board Chair, WBEC Metro NY and Greater DMV VP, Source to Pay, Shared Services, PepsiCo</i>  <b>Pamela Prince Eason</b> <i>President &amp; CEO, WBENC</i>  <b>Camille Burns</b> <i>CEO, WPO</i>
1:30pm	<b>2024 Done Deals™ Awards Presentation</b>  <b>Leandra Joseph</b> <i>COO, WBEC Metro NY and Greater DMV</i>
1:40pm	<b>2024 Annual Awards Presentation</b>  <b>Leandra Joseph</b> <i>COO, WBEC Metro NY and Greater DMV</i>
1:55pm	<b>Closing Remarks</b>  <b>Cathleen Trigg-Jones</b> <i>Founder &amp; CEO, iWoman TV</i>
2:00pm	<b>Networking + Showcase</b>
2:30pm	<b>End of Program</b>



# Keynote Speaker

## Fawn Weaver

*CEO & Founder, Grant Sidney, Inc.  
and Uncle Nearest, Inc.*

Serial entrepreneur, two-time New York Times bestselling author, and groundbreaking business mogul Fawn Weaver is an expert in crafting compelling stories; as a writer, powerhouse investor, and values-driven leader. Weaver, CEO of Uncle Nearest, Inc., is one of only five African American women to found and lead a \$1B+ company in U.S. history. Uncle Nearest Premium Whiskey is the fastest-growing American whiskey brand in U.S. history, the best-selling Black American-founded spirit brand of all time, and was the most award-winning Bourbon of 2019, 2020, 2021, 2022, and 2023.

Weaver also built the \$50M Uncle Nearest Venture Fund, investing in minority founded, owned, and led brands with the greatest potential to grow into legacy brands. A multi-hyphenate and popular TED speaker, Weaver is a highly sought-after voice in conversations about accelerating growth without sacrificing values, inclusive organizational strategy, and leadership, making an impact with audiences of all kinds.

Weaver has been featured in The New York Times, Bloomberg, The Washington Post, CNBC, Fast Company, Oprah Magazine, Los Angeles Times, the Chicago Tribune, and more, and she has appeared on FOX Business, the TODAY Show, CBS This Morning, Good Morning America, among countless others. She is a regular contributor to Inc. Magazine, and her revelatory segment on NPR's How I Built This with Guy Raz had the internet abuzz for weeks.



A committed philanthropist, Weaver is the Founder of the Nearest Green Foundation, which offers full scholarships to every descendent of Nathan 'Nearest' Green, the world's first known African American master distiller. She is certified as a Corporate Director by Harvard Business School and sits on the Endeavor Group Holdings board of directors, where she also serves on its audit committee. In riveting conversations, Weaver offers key insights and impactful takeaways about cultivating an entrepreneurial mindset and what it takes to succeed across industries in business and in life.



# Program Speakers



**Cathleen Trigg-Jones**

*CEO & Founder, iWoman TV*



Cathleen Trigg-Jones is a social entrepreneur and executive with a background in journalism, multi-media production, public relations, marketing, public speaking and executive coaching. She has created and leads three independent media companies: iWoman TV, the first mass-market over-the-top streaming news and entertainment network created by women and about women; Catscape Productions, an award-winning multimedia production company; and Trigg Global Media, a strategic marketing, crisis communications, and business consulting practice for global CEOs and Fortune 500 companies.

Cathleen has produced hundreds of projects and co-starred in more than two dozen TV shows and films, including Power, Madam Secretary, House of Cards, Homeland, and the Tupac Shakur biopic, All Eyes on Me. She is the Executive Producer and Host of the iWoman Report on iWoman TV, and the talk show Chic Chat which aired on iOne Digital. She is also the creator and co-star of the hit docu-series We Are The Joneses, which aired on Discovery Life and BET Centric.

Cathleen is a highly sought-after keynote speaker and emcee for events around the world. The businesses Cathleen has founded represent a drive and ambition to offer compelling media, support fellow executives and create opportunities for women to thrive in leadership roles in media production. Cathleen's philanthropic work is focused on offering stable pathways to young people aging out of the foster system and to women.



**Sandra Eberhard**

*President & CEO,  
WBEC Metro NY and Greater DMV*



Sandra Eberhard is President and CEO of the WBEC Metro NY & Greater DMV regional affiliate of the Women's Business Enterprise National Council (WBENC), the nation's leading advocate of women-owned business and third-party certification organization. Certifying more than 2,900 businesses each year as 51% women owned, operated, managed, and independently run, Sandra's operations support women business enterprises that generate more than \$9.6 billion dollars in revenue and employ more than 57,000 workers in the Maryland, Virginia, and Washington D.C. territory, and \$31.1 billion in revenue and employ more than 81,000 workers in New York State, Northern New Jersey, and Southern Connecticut.

An advocate for women's issues, Sandra has been a member of the New York Women's Agenda, a coalition of women's organizations affiliated with over 100 organizations in New York City dedicated to improving the lives of women and their families. A member since 1998, and President through 2006-2008, she served as an active advocate for women's economic empowerment.

Her 30-year career in Corporate America trained her to support the local economy and diversity so important to the national and local supply chain.

# Program Speakers (cont'd)



## **Avis Yates-Rivers**

*Vice Chair, WBEC Metro NY and Greater DMV*

*President and CEO, Technology Concepts Group International, LLC*



Avis Yates-Rivers is the President and CEO of Technology Concepts Group International, LLC, (TCGi), an information technology solutions provider and full-service equipment leasing firm. She possesses more than 30 years of general management experience in the information technology industry, and has been a successful entrepreneur for 28 years. TCGi supports the public and private sectors in the areas of IT asset management, equipment financing, professional and technical services (network/desktop support, break/fix, voice/data cabling and asset management solutions). The firm also provides project and program management, business analysis and planning, implementation and training.

Prior to establishing her first company in 1985, Avis enjoyed an 11-year career at Exxon Corporation and its subsidiaries. She rose to the rank of Account Executive as a result of successfully marketing the line of technology products of Exxon Office Systems Company in New York City. She is a highly sought-after business leader, a nationally recognized advocate for the utilization of minority and women-owned businesses and women in computing, and a proficient public speaker/presenter.



## **Mary McEvoy**

*Chair, WBEC Metro NY and Greater DMV*

*Vice President,  
Source to Pay Global Services at PepsiCo*



Mary McEvoy, Vice President, Source to Pay Global Services at PepsiCo, is responsible for transforming and establishing an E2E approach for this key business process. Mary also plays the role of Global Functional Lead for Procurement.

Mary is based in Purchase, New York and joined PepsiCo in 1998 as a scientist in Research & Development. She made a career shift to procurement in 2003 as an ingredient buyer with PGCS. In her time with procurement, she has acquired diverse critical experiences, including global leadership roles in packaging, commodities as well as leading procurement for PBNA.

Mary is the New York Executive Sponsor of EQUAL, the ERG at PepsiCo committed to promoting an open and inclusive environment for LGBTQ+ associates. She is actively involved in non-profit organizations and serves as Board Chair of WBEC Metro NY.

# Program Speakers (cont'd)



**Pamela Prince-Eason**

*President & CEO, WBENC*



WOMEN'S BUSINESS ENTERPRISE  
NATIONAL COUNCIL

JOIN FORCES. SUCCEED TOGETHER.

Pamela Prince-Eason is President and Chief Executive Officer (CEO) of the Women's Business Enterprise National Council (WBENC), a role she assumed in 2011. Under her leadership, WBENC has grown into one of the country's foremost leaders in women's professional development and has significantly expanded its work with the Fortune 500 as well as dedicated initiatives for underrepresented WBEs including Women of Color and LGBTQ+ communities.

Pam leads the way for WBENC collaboration with stakeholder organizations that align with the WBENC mission, including the National Gay & Lesbian Chamber of Commerce (NGLCC), National Business Inclusion Consortium (NBIC), the National Minority Supplier Development Council (NMSDC), Women Impacting Public Policy (WIPP), WEConnect International, the United States Hispanic Chamber of Commerce (USHCC), and the United States Pan Asian American Chamber of Commerce (USPAACC).

Pam is currently serving her third term on the National Women's Business Council (NWBC), the nonpartisan federal advisory committee that serves as an independent source of advice and policy recommendations to the President, Congress, and the U.S. Small Business Administration.



**Camille Burns**

*CEO, Women's Presidents Organization*



**Women  
Presidents  
Organization**

Chief Executive Officer of the Women Presidents Organization, Camille Burns champions the WPO's mission to help second-stage women entrepreneurs around the world take their companies to the next level of success. The organization's unique approach to advanced business education rooted in a proprietary peer learning methodology has helped founders on six continents scale their companies for growth.

A member of New York and International Women's Forum and Golden Seeds, Camille's expert commentary has most recently been included in Fast Company, Forbes, Medium, and Thrive Global.

An ardent supporter of women's economic development via entrepreneurship, Camille has shared her expertise at many prestigious events, both as a moderator and panelist.

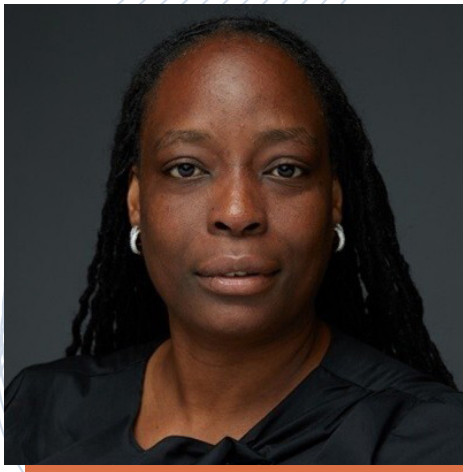
In 2022, Camille was the recipient of the Women Elevating Women Annual Award and was named an inductee to the Enterprising Women Hall of Fame. Since joining WPO in 2000, she has worked to steer the organization's significant growth trajectory and expand its international footprint. Owing to the length of her WPO tenure, Camille brings a unique perspective to her role as CEO.

She is an advisory council member for Enterprising Women Magazine, sits on the Steering Committee of the International Women's Entrepreneurial Challenge (IWECE), and is on the Board of Directors for Go for the Greens — a women entrepreneurs' business development conference.





# Program Speakers (cont'd)



**Leandra Joseph**

*COO, WBEC Metro NY and Greater DMV*



**BUSINESS CONTENT | BUILDING COMMUNITY | GROWTH CONNECTIONS**

As Chief Operating Officer of WBEC Metro NY and Greater DMV, Leandra Joseph drives the organization's operational excellence through optimizing business processes, enhancing productivity, and leading cross-functional teams. Leandra excels in creating and implementing innovative solutions that align with organizational goals while fostering a collaborative work environment.

Working effectively in a fast-paced, multi-tasking environment, Leandra helps keep projects on track, organize and follow-up on action items, manages information flow and oversees the organization IT infrastructure. Leandra is the recording secretary for board meetings and all WBEC Metro NY and Greater DMV board communications.

Originally from the Commonwealth of Dominica, Leandra holds a Bachelor of Science in Mathematics from SUNNY Plattsburg and a Bachelor of Science in Electrical Engineering Technology from DeVry University. She has a passion for continuous improvement and operational efficiency.



# Panel Speakers



**Lynn Boccio**

*Founder & President, The Lynnk*



When Aristotle originated the concept that the whole is greater than the sum of its parts, he could have been describing what makes Lynn Boccio so unique. Lawyer. Prosecutor. Professor. Corporate Vice President. Diversity Business Strategist. President. Founder. More remarkable, though, is that when you pull all of that experience, expertise, wisdom, savvy, grit, boundless curiosity, and sensitivity together, the whole is most definitely greater than the expertise in each of the parts. And that is exactly what she brings to the table each and every day for each and every client.

She began her career in law, covering a wide range of disciplines within it, both in New York City and Long Island. Serving as a prosecutor, a civil defense litigator, in NYC's famed Corporation Counsel, as an adjunct law professor—she even worked with famed TV personality Judge Judy. Then, she saw an opportunity to apply her expertise in another way, to advance another industry while utilizing her unique skill set. She opted to right a longstanding societal wrong through the corporate world by joining Avis Budget Group to develop and implement their supplier diversity program, where she leveraged her legal expertise, to navigate challenges, drive growth initiatives and create a competitive edge.



## Panel Speakers (cont'd)

Lynn and her program achieved best in class status and was inducted into the Billion Dollar Roundtable, and the WBE Hall of Fame.

Lynn developed a keen understanding of corporate operations and the intricacies of the marketplace, which ignited her entrepreneurial spirit. Lynn is passionate about raising awareness and advancing diverse vendors as well as becoming a longtime supporter of many professional associations and charitable groups.

Today, Boccio runs the consultancy she created—THE LYNNK. A top-flight, collaborative entity, with a team of names you all know and proven track records. THE LYNNK enlightens corporations, airports and aviation organizations as to the absolute value diversity brings to profitability. Doing well by doing good, Boccio helps raise awareness and diverse vendor participation while advancing both market share and the bottom-line. Through her sophisticated network of experts—her deep bench—THE LYNNK delivers extraordinary value. As she likes to profess, “Diversity drives business. Let THE LYNNK drive yours.”



**Tasha Youngblood Brown**

*EY US-East Higher Education Leader,  
Ernst & Young LLP*



With over 28 years of consulting experience in risk management, finance and accounting, and IT, Tasha helps educational institutions transform their environments and streamline operations. Additionally, she serves as a board trustee and vice chair at Monmouth University and a finance chair for the Long Branch Board of Education, demonstrating her commitment to education and community service.



**Jason Allen**

*Head of Catalyst Funds | Impact Investing*



Jason joined MassMutual in 2021 as Lead Portfolio Manager for the Impact Investments team. Prior to MassMutual, Jason was the Vice President, Investments at MassVentures. Prior to MassVentures, Jason spent over eight years in the Boston startup ecosystem working at early-stage startups such as CustomMade Ventures, Attivio (acquired by ServiceNow NYSE: NOW), and Ovia Health (acquired by LabCorp NYSE: LH). He earned a JD from Northeastern University School of Law, a Master of Theological Studies from Harvard Divinity School, and a BA from Denison University.







# WBEC NY DMV Celebrates a Year of Growth and Success with the Release of the **2023 Annual Report**

2023 marked a remarkable year for WBEC Metro NY and Greater DMV (WBEC NY DMV), as the organization navigated challenges and seized incredible opportunities for growth and success. Today, WBEC NY DMV is thrilled to announce the release of its highly anticipated 2023 Annual Report, highlighting the milestones achieved over the past year.

Last year's accomplishments would not have been possible without the unwavering support and dedication of our vibrant community: the women-owned businesses, corporate members, dedicated staff, and the passionate and motivated Board of Directors. Together, we have not only weathered challenges but have also thrived in a dynamic business landscape.

The 2023 Annual Report provides an in-depth look at the year's highlights, showcasing the expansion of our network and our collective success through determination and strategic partnerships. It is a testament to the power of collaboration and the strength of our community.



Click **HERE** to view  
the WBEC NY DMV  
2023 Annual Report

4 WBEC Metro NY and WBEC Greater DMV

### LETTER FROM THE CHAIR



**Dear Esteemed Members and Supporters,**

It is with great pleasure and gratitude that I present to you the 2023 Annual Report of WBEC NY DMV. As Chairperson, it is both an honor and a privilege to reflect on the remarkable achievements and progress we have made in our mission of fueling local economic growth through the empowerment of women-owned businesses.

In the past year, WBEC has grown our member base to over 2,800 business representing collective revenues of over \$28 billion with almost \$1 billion of deals with our corporate members and elevated our marketing and communications resulting in a more diverse member base with 33% minority owned. Through the dedication and hard work of our staff and corporate partners, we have offering outstanding programming to advance the capabilities of our business owners to accelerate their growth and be ready to meet emerging challenges in areas such as sustainability, cyber security and access to capital.

Furthermore, the Annual Report offers insights into our ongoing projects, upcoming initiatives, and our vision for the future. As we look ahead to 2024, we

Warm regards,  
**MARY MCEVOY**  
Chairperson

will be celebrating our 25th anniversary through The Power of Many, reflecting on the collaboration, commitment and innovation that has led to the growth of the organization since its inception. 2024 will be a double celebration, with the opportunity to mark the accomplishments of Sandra Eberhard, our esteemed President, who will be retiring at the end of the year.


None of our achievements would have been possible without the generous support of our women-owned businesses, corporate members, and our dedicated staff. A note of thanks to our passionate and motivated Board of Directors who provide oversight and advice for the organization and have been an invaluable sounding board. To all, your continued belief in our mission and unwavering support have been the driving force behind our success.

I encourage you to explore the Annual Report to learn more about our accomplishments and plans for the future.

Thank you for your unwavering support and commitment WBEC. Together, we are making a difference.

2023 Annual Report | The Power of Agility 5

### LETTER FROM THE CEO AND PRESIDENT



**Dear Members of the Board, Esteemed Women Business Owners, Valued Corporate Funders, Dedicated Alliance Partners, and the Entire WBENC Ecosystem,**

As we stand on the threshold of another year, it is a privilege to reflect on the strides we have made together in 2023. This year has been a testament to our collective resilience, innovation, and unwavering commitment to fostering a diverse and vibrant business community.

**Celebrating Our Success**

2023 has been a remarkable year for our organization, marked by significant achievements and milestones. Together, we have not only navigated the challenges but also seized opportunities to grow and thrive. Our success is a reflection of the strength and diversity of our community. It underscores our shared commitment to empowering women business owners and fostering inclusive growth.

**Agility at the Heart of Our Strategy**

Our accomplishments this year were made possible by our agility - an ability to adapt, innovate, and evolve in response to changing dynamics. This agility has been manifested in three key areas:

- 1. Elastic Workforce:** We have embraced the concept of an elastic workforce, leveraging talent in a flexible, dynamic manner that has allowed us to respond to opportunities and challenges with speed and effectiveness. This approach has not only enhanced our operational efficiency but also empowered us to support our constituents in navigating their unique business landscapes.
- 2. Transformational Technology:** Technology has been a pivotal enabler of our agility. By adopting transformational technologies, we have streamlined our processes, enhanced our service offerings, and delivered greater value to our community. This strategic focus on technology has positioned us at the forefront of innovation, setting a benchmark for excellence in our industry.
- 3. Integrity Through Documentation and Consistency in Process:** In our pursuit of agility, we have not lost sight of the importance of integrity. By maintaining rigorous documentation and consistency in our processes, we have ensured that our actions remain transparent, accountable, and aligned with our core values. This commitment to integrity has strengthened the trust and confidence our community places in us, fostering a culture of openness and collaboration.


**Looking Ahead with Optimism**

As we look to the future, we do so with optimism and a renewed sense of purpose. The lessons learned in 2023 have laid a strong foundation for continued growth and success. Our focus will remain on empowering women business owners, fostering innovation, and building a supportive, inclusive business ecosystem.

We are deeply grateful to our Board of Directors, women business owner constituents, corporate funders, alliance partners, and everyone in the WBENC ecosystem for your unwavering support, dedication, and partnership. Together, we have achieved remarkable results, and together, we will continue to shape a future marked by inclusivity, empowerment, and prosperity.

Thank you for your commitment to excellence and your contributions to our shared success. Here's to another year of making a difference, driving change, and creating opportunities for all.

Sincerely,  
**SANDRA P. EBERHARD**  
WBEC Metro NY and Greater DMV



**COMMUNICATIONS EVOLVED AND EXPANDED**

OVER THE COURSE OF 2023, WBEC NY AND DMV'S DIGITAL MARKETING AND COMMUNICATIONS OPERATIONS HAVE EVOLVED AND EXPANDED. THE 2023 DIGITAL ELEVATION PROGRAM SOUGHT TO:

1. deepen relationships with target audiences by fostering community through shared values.
2. connect WBEC's to sponsors, opportunities, employees, resources, and
3. demonstrate WBEC NY DMV's indispensable and distinctive role in driving women's economic empowerment.

**On LinkedIn, Instagram and Facebook channels:**

**Audience Growth:**  
The total audience on these social media platforms has grown by **242%** ↑

**Engagement:**  
Engagement across these channels has increased by **289.4%** ↑

**Impressions:**  
Impressions have increased by **826%** ↑

**METRO NY:**

**595 NEW**  
**3,724 FOLLOWERS** ↑ **210.3% GROWTH**

A 95.1% increase in users with 17,000 users recorded. The average engagement time on the site improved to 1 minute and 10 seconds, marking a 17.6% increase from the previous year.

**GREATER DMV:**

**920 NEW**  
**1,068 FOLLOWERS** ↑ **620.1% GROWTH**

The email open and click-through rate remains high, well over double industry averages, (60-50% average) indicating an engaged membership.

# Metro NY Corporate Members

## Visionary Circle

Are connected within and outside the larger ecosystem and have links to local or national organizations with the same mission. They introduce us to enhanced resources for current WBEs and speaking engagements to reach those not yet certified.

**AARP\***

Non-Profit

**Ampcus\***

Professional Services

**Bristol Myers Squibb\***

Biotech & Pharmaceutical

**Capital One\***

Financial Services

**Dominion Energy\***

Utilities

**EY\***

Professional Services

**Johnson & Johnson\***

Biotech & Pharmaceutical

**MassMutual\***

Financial Services & Insurance

**Paramount\***

Arts, Entertainment, Recreation

## Champion Circle

Assist in expanding our program's content and reach. They connect us with other departments in their organization, involving them in supporting our business owners. They create other champions who become allies to our mission.

**Accenture\***

Professional Services

**AIG**

Financial Services & Insurance

**Amazon\***

Technology & Connectivity

**AMC Networks**

Arts, Entertainment, Recreation

**Bank of America\***

Financial Services

**Citigroup**

Financial Services

**Con Edison\***

Utilities

**New York Life Insurance**

Healthcare

**Pfizer Inc.**

Biotech & Pharmaceutical

**Prudential**

Financial Services & Insurance

**Wells Fargo\***

Financial Services

\* also supports Greater DMV

# Metro NY Corporate Members *(cont'd)*

## Leader Circle

Supports Metro NY in helping 1,900+ businesses gain access to content, community, and opportunities. They recognize our reach in the region and engage with our programs throughout the territory.

**Colgate-Palmolive**  
Consumer Products

**JP Morgan Chase & Co.**  
Financial Services

**New York University**  
Education

**Federal Reserve Bank of New York**  
Financial Services

**Marriott International\***  
Travel & Hospitality

**Northwell Health**  
Healthcare

**FIS Global**  
Financial Services

**Merck & Company**  
Biotech & Pharmaceutical

**Organon\***  
Biotech & Pharmaceutical

**Guggenheim Partners**  
Financial Services

**MGM Empire City**  
Arts, Entertainment, Recreation

**PepsiCo\***  
Food & Beverage

**IBM**  
Technology & Connectivity

**Morgan Stanley**  
Financial Services

**Verizon**  
Telecommunications

## Advocate Circle

Advocate for contracts and connection opportunities for WBEs within their corporations; supporting our efforts to certify and grow women-owned businesses. They attend programs and participate when they can.

**A+E Networks**  
Arts, Entertainment, Recreation

**National Grid**  
Utilities

**Sandoz**  
Biotech & Pharmaceuticals

**Delta Airlines**  
Travel & Hospitality

**NBC Universal**  
Arts, Entertainment, Recreation

**Sanofi**  
Biotech & Pharmaceutical

**Federal Home Loan Bank of New York**  
Financial Services

**New York Power Authority**  
Utilities

**Teva Pharmaceuticals**  
Biotech & Pharmaceutical

**Freddie Mac**  
Financial Services

**Novartis Pharmaceuticals Corp**  
Biotech & Pharmaceutical

**Tishman Speyer**  
Real Estate & Management

**Mars Inc.**  
Food & Beverage

**Novo Nordisk**  
Biotech & Pharmaceuticals

**US Tennis Association (USTA)**  
Arts, Entertainment & Recreation

**Marsh & McLennan**  
Professional Services

**PricewaterhouseCoopers (PwC)**  
Professional Services

**Vistra Corp.**  
Utilities

**Micron Technology**  
Technology Manufacturing

**Pride Global**  
Professional Services

**Webster Bank**  
Financial Services

**Moody's Corporation**  
Financial Services

**PSE&G**  
Utilities

\* also supports Greater DMV



# Congratulations and **Thank You** to our WBEs and Corporate Members who participated in this year's Done Deals™ Challenge.

A to Z Media

A.F.C. Industries, Inc.

ABC Resolutions LLC

Accenture

Adafruit Industries

Adaptation

Advanced Technology Solutions, Inc.

Airosmith Inc.

Amazon

AMC Networks

Analytic Recruiting, Inc

APPLIED PSYCHOLOGICAL  
TECHNIQUES

Applied Psychological Techniques Inc.

Artech L.L.C.

Asia Trading Intl LLC

Asisco Automotive Co Inc

AT&T

ATD Technology LLC

Atlas Data Systems, LLC

Atrium Payroll Services LLC/ Atrium  
Staffing LLC

Background Inc

Baseline Design Inc.

Biens Chocolate Centerpieces Corp

Blu Digital group Inc Hillionaire  
Productions

Capital One

Capital Printing Corp

Care Security Systems

Care Security Systems Inc

CC Interactive Marketing Services LLC

Citadel NY

Completely Bare Distributors

ConEdison

Cooper Management Consulting, LLC

Coranet Corp

CQ Fluency, Inc.

Creative Solutions

Crossfire Consulting Corp

Crown Awards

CSS Building Services

Culture Shift Labs, LLC

Damminger Productions

Davies Office Refurbishing Inc

Deborah Bradley Construction &  
Management Services Inc

Digital Outdoor Advertizing

Diverse & Engaged

Earth Angel Sustainable  
Production Services

Egami Group, Inc.

Eileen Claman Inc

Ergonomic Group Inc.

Fast Forward Group, LLC

Feremcomm

Fulco Fulfillment, Inc.

Gainor Temporaries, Inc.

Galileo Research and Strategy  
Consultancy LLC

Gazelle Global Research Services, LLC

Greenlight Energy Group

Guardian LLC

Hale Advisors, Inc.

Health and Wellness Partners, LLC

Hetherington Information Services

Highroad Press LLC

HiredScore, Inc.

Incentives Associates, LLC

Industrial Staffing Services Inc

Infinity Technology Systems LLC

Intl Digital Centre Inc

J & M Corporate Painter Inc

John Mini, Distinctive Landscapes LTD.

John To Go Inc

Jsr Tech Consulting Limited Liability  
Company

Katherine Prato Productions, LLC

Katrina Wan PR (CA)



# Congratulations and **Thank You** to our WBEs and Corporate Members who participated in this year's Done Deals™ Challenge.

Living Abroad LLC

Luminary Labs LLC

M Moser Associates

Mac Felder Inc

Manning Consulting

Matrix New World Engineering  
Land Surveying & Landscape  
Architecture PC

Millennium Group

Minor Vices Incorporated

Mohawk LTD

Moran Karamouzis LLP

Newsette

Nextsource Inc.

Novartis

Nucleus Strategy

Onsite Construction Enterprises Inc

Otone Mechanical Construction Inc

Paramount

Partners In Human Resources  
International LLC

Pfizer Inc.

Pinnacle Group

Pixel Parlor LLC

Popn Creative LLC

Progressive Promotions Inc.

P-Value communications LLC

Qed Inc Dba Qed National

Quality Building Services Corporation

Rangam Consultants Inc.

Safety Mangement Systems

Sarah Laird

Scarborough & Tweed Inc.

Schoeman Updike & Kaufman LLP

SHI International

Software Guidance & Assistance Inc

Southpaw Insights

Spectrix Analytical Services, LLC

Stackable Sensations

Strategic Design Consultants Inc

Swarn Inc

The CementWorks, LLC dba The Bloc

True Vision Media Group

TS Air Sciences LLC

Turtle & Hughes, Inc.

Unique Comp Inc.

Walsh Pizzi O'Reilly Falanga LLP

Wonder Media Network, LLC

Wong Fleming PC

Wyndham Hotels & Resorts

Yellow Money Food Service

Zebra Strategies, Inc.

For more information and to apply, please visit <http://www.wbecnydmv.org/>

**Collaboration** is at the heart of our mission.

We recognize that the challenges and opportunities that lie ahead can only be met through a united front, where businesses, communities, and individuals come together to create value and drive change.

---

**Innovation** is our response to the shifting landscape of business and society.

In our 25th year, we are more committed than ever to embracing new ideas, technologies, and perspectives.

Our focus is not just on adapting to change but on being the catalyst for it, driving sustainable, inclusive, and impactful growth.

---

**Elevation** is our collective journey.

It's about lifting each other up, sharing success, and building an ecosystem where every member can thrive. In this transformative era, our approach is holistic, considering the needs and aspirations of our diverse community.

We strive to create a space where women entrepreneurs can not only succeed but also help others along the way.